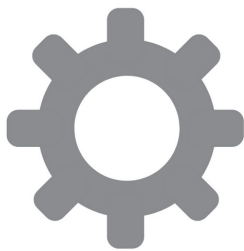


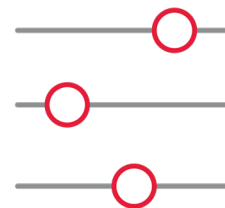
A S HARRISON CASE STUDY

A SPECIALIST RECRUITMENT AGENCY WAS UNABLE TO PROVIDE CANDIDATES WHO SHARED COMMON VALUES & WOULD COMMUTE TO THE BEACHES

KEY RESULTS



A focus on A S Harrison's business objectives provides Job, Boss & Culture matches



The mme formula delivers successful candidates who meet the company objectives



A S Harrison experiences why mme are 3x more likely to find the right people



mme provides A S Harrison with local insights and access to a local 35,000+ strong database.

A S Harrison have a unique approach to their people; they support their local community when searching for new staff and thoroughly assess culture fit of each new team member

THE MME FORMULA SOLVED A S HARRISON'S PROBLEM

mme's strong community presence on the Northern Beaches provided A S Harrison with access to qualified candidates within their community. The unique methodology & selection process delivered successful candidates with the required competencies including company culture alignment.



CHALLENGE

Previous experiences with an industry “specialist” recruitment supplier A S Harrison was underwhelmed by the service provided. This supplier was unable to source locals, find the right people quickly, applicants presented were disengaged with the office location and the team’s culture was rarely considered when these prospective applicants were presented.



SOLUTION

mme's local market presence gave A S Harrison an advantage, it provided access to a relevant local talent database. The processes and methodologies mme applied for every job brief led to the complete assimilation of A S Harrison's objectives. Along with delivering the scope for all job criteria to be met via a unique & robust selection process.

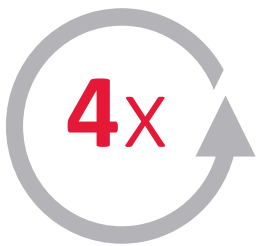


RESULTS

A S Harrison was able to tap into mme's established connections and the implementation of the unique Job, Boss, Culture selection process delivered professionals who are 3x more likely to match the briefs for both skills set and company fit.

CRITICAL SUCCESS FACTORS

- As a preferred partner mme were able to streamline the recruitment drive and ensure A S Harrison had access to relevant talent first.
- mme's social media presence in the local market
- mme's understanding of A S Harrison's key stakeholder objectives and team environment
- 1 in 2 of mme's interviewee's were hired
- Exposure to a 35,000+ strong local qualified talent database
- Speed to hire increased by 30%
- The Job, Boss and Culture selection process contributed to higher retention and team cohesion
- On boarding of local professionals has increased retention rates



The Candidate Attraction Strategy means we're **4x more** likely to attract the right person than job boards alone



The selection process means we're **3x more** likely to find the right person with our Job, Boss and culture selection process

To discuss how the mme team can partner with you and your organisation, please contact us on:

☎ 02 9451 0222

✉ info@mitchellmorley.com.au



As an employer of choice, we choose our partners really carefully. mme understands our culture and how community focused we are. They are a true business partner, sharing our goals and providing a unique service that supports us in the beginning stages right through to on boarding, and beyond.

- R Feltrin HR manager